

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03455 061417Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----123215 061441Z /44  
R 061340Z SEP 78  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4636

UNCLAS STOCKHOLM 3455

E.O. 11652: N/A  
TAGS: BEXP, BTRA, SW  
SUBJ: FOREIGN BUYER PROGRAM: US VISIT OF MR. JAN ROSENBERG OF  
SKANNINGE VENTILATIONS AB

1. WE HAVE ISSUED A COMMERCIAL INVITATION TO MR. JAN ROSENBERG OF SKANNINGE VENTILATIONS AB, BOX 56, S-596 00 SKANNINGE, SWEDEN, A MANUFACTURER AND DISTRIBUTOR OF VENTILATION SYSTEMS, HEAT EXCHANGERS, AND OPEN FIREPLACES FOR PRIVATE HOMES.

2. SKANNINGE VENTILATIONS AB WITH APPROX 200 EMPLOYEES IS A WHOLLY OWNED SUBSIDIARY OF SVENSKA PLATROR AB, WHICH HAS ANNUAL TURNOVER OF APPROX SKR 91.5 BILLION. THE LATTER COMPANY IS A SUBSIDIARY OF HEXAGON AB, WHICH IS CONSIDERED TO BE ONE OF THE MOST PROFITABLE DEVELOPMENT COMPANIES IN SWEDEN. ALL FIRMS BELONGING TO THE HEXAGON GROUP ARE HIGHLY RECOMMENDED TRADE CONTACTS.

3. SKANNINGE VENTILATIONS AB WANTS TO EXPAND ITS PROGRAM WITH IMPORT, AGENCIES AND/OR LICENSING AGREEMENTS. MR. ROSENBERG IS THEREFORE INTERESTED IN GETTING TOUCH WITH US MANUFACTURERS OF SOLAR PANELS, SOLAR ENERGY EQUIPMENT AND DEVICES, HEAT EXCHANGERS, HEAT PUMPS, ACCUMULATORS, ETC.

4. ROSENBERG WILL ARRIVE IN CHICAGO, IL ON OCTOBER 10 AND HE PLANS TO STAY APPROX TWO WEEKS IN THE US. MAILING ADDRESS:  
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C/O CENTRO-MOGARDSHAMMAR INC., 2730 EAST ROCK DRIVE, ROCKFORD, IL.

5. PLEASE INSERT INFORMATION RE MR. ROSENBERG'S VISIT IN COMMERCE AMERICA AND/OR COMMERCE BUSINESS DAILY.

6. ROSENBERG WILL VISIT THE CHICAGO DISTRICT OFFICE AND POSSIBLY

OTHER DISTRICT OFFICES DEPENDING ON HIS ITINERARY WHICH HAS  
NOT BEEN SETTLED YET.  
KENNEDY-MINOTT

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Comment:**  
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**Errors:** N/A  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014